

# AFFINITY ESTIMATION

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Based on joint works with A. Dupuy, B. Salanié, and Y. Sun.

November 2017

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- ▶ Dupuy and G (2014), “Personality traits and the marriage market”. *JPE*.
- ▶ Dupuy, G and Sun (2016), “Estimating matching affinity matrix under low-rank constraints.” arxiv 1612.09585.
- ▶ Anderson and van Wincoop (2003). “Gravity with Gravitas: A Solution to the Border Puzzle”. *AER*.
- ▶ Head and Mayer (2014). “Gravity Equations: Workhorse, Toolkit and Cookbook”. *Handbook of international economics*.
- ▶ Gourieroux, Trognon, Monfort (1984). “Pseudo Maximum Likelihood Methods: theory” *Econometrica*.
- ▶ McCullagh and Nelder (1989). *Generalized Linear Models*. Chapman and Hall/CRC.
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- ▶ Consider the optimal transport duality

$$\max_{\pi \in \mathcal{M}(P, Q)} \sum_{xy} \pi_{xy} \Phi_{xy} = \min_{u_x + v_y \geq \Phi_{xy}} \sum_{x \in \mathcal{X}} p_x u_x + \sum_{y \in \mathcal{Y}} q_y v_y$$

- ▶ Now let's assume that we are adding an entropy to the primal objective function. For any  $\sigma > 0$ , we get

$$\begin{aligned} & \max_{\pi \in \mathcal{M}(P, Q)} \sum_{xy} \pi_{xy} \Phi_{xy} - \sigma \sum_{xy} \pi_{xy} \ln \pi_{xy} \\ &= \min_{u, v} \sum_{x \in \mathcal{X}} p_x u_x + \sum_{y \in \mathcal{Y}} q_y v_y + \sigma \sum_{xy} \exp \left( \frac{\Phi_{xy} - u_x - v_y - \sigma}{\sigma} \right) \end{aligned}$$

- ▶ The latter problem is an unconstrained convex optimization problem. But the most efficient numerical computation technique is often coordinate descent, i.e. alternate between minimization in  $u$  and minimization in  $v$ .

- ▶ Maximize wrt to  $u$  yields

$$e^{-u_x/\sigma} = \frac{p_x}{\sum_y \exp\left(\frac{\Phi_{xy} - v_y - \sigma}{\sigma}\right)}$$

and wrt  $v$  yields

$$e^{-v_y/\sigma} = \frac{q_y}{\sum_x \exp\left(\frac{\Phi_{xy} - v_y - \sigma}{\sigma}\right)}$$

- ▶ It is called the “iterated projection fitting procedure” (ipfp), aka “matrix scaling”, “RAS algorithm”, “Sinkhorn-Knopp algorithm”, “Kruithof’s method”, “Furness procedure”, “biproportional fitting procedure”, “Bregman’s procedure”. See survey in Idel (2016).
- ▶ Maybe the most often reinvented algorithm in applied mathematics. Recently rediscovered in a machine learning context.

- ▶ The goal is to estimate the matching surplus  $\Phi_{xy}$ . For this, take a linear parameterization

$$\Phi_{xy}^{\beta} = \sum_{k=1}^K \beta_k \phi_{xy}^k.$$

- ▶ Following Choo and Siow (2006), G and Salanié (2017) introduce logit heterogeneity in individual preferences and show that the equilibrium now maximizes the *regularized Monge-Kantorovich problem*

$$W(\beta) = \max_{\pi \in \mathcal{M}(P, Q)} \sum_{xy} \pi_{xy} \Phi_{xy}^{\beta} - \sigma \sum_{xy} \pi_{xy} \ln \pi_{xy}$$

- ▶ By duality,  $W(\beta)$  can be expressed

$$W(\beta) = \min_{u, v} \sum_x p_x u_x + \sum_y q_y v_y + \sigma \sum_{xy} \exp \left( \frac{\Phi_{xy}^{\beta} - u_x - v_y - \sigma}{\sigma} \right)$$

and w.l.o.g. can set  $\sigma = 1$  and drop the additive constant  $-\sigma$  in the exp.

- ▶ We observe the actual matching  $\hat{\pi}_{xy}$ . Note that  $\partial W / \partial \beta^k = \sum_{xy} \pi_{xy} \phi_{xy}^k$ , hence:

## THEOREM (DUPUY AND G)

$\beta$  is estimated by running

$$\min_{u, v, \beta} \sum_x p_x u_x + \sum_y q_y v_y + \sum_{xy} \exp \left( \Phi_{xy}^\beta - u_x - v_y \right) - \sum_{xy, k} \hat{\pi}_{xy} \beta_k \phi_{xy}^k \quad (1)$$

which is a convex optimization problem.

- ▶ This is actually the objective function of the log-likelihood in a Poisson regression with  $x$  and  $y$  fixed effects, where we assume

$$\pi_{xy} | xy \sim \text{Poisson} \left( \exp \left( \sum_{k=1}^K \beta_k \phi_{xy}^k - u_x - v_y \right) \right).$$

- ▶ Let  $\theta = (\beta, u, v)$  and  $Z = (\phi, D^x, D^y)$  where  $D_{x'y'}^x = 1 \{x = x'\}$  and  $D_{x'y'}^y = 1 \{y = y'\}$  are  $x$ - and  $y$ -dummies. Let  $m_{xy}(Z; \theta) = \exp(\theta^\top Z_{xy})$  be the parameter of the Poisson distribution.
- ▶ The conditional likelihood of  $\hat{\pi}_{xy}$  given  $Z_{xy}$  is

$$\begin{aligned} l_{xy}(\hat{\pi}_{xy}; \theta) &= \hat{\pi}_{xy} \log m_{xy}(Z; \theta) - m_{xy}(Z; \theta) \\ &= \hat{\pi}_{xy} (\theta^\top Z_{xy}) - \exp(\theta^\top Z_{xy}) \\ &= \hat{\pi}_{xy} \left( \sum_{k=1}^K \beta_k \phi_{xy}^k - u_x - v_y \right) - \exp \left( \sum_{k=1}^K \beta_k \phi_{xy}^k - u_x - v_y \right) \end{aligned}$$

- ▶ Summing over  $x$  and  $y$ , the sample log-likelihood is

$$\sum_{xy} \hat{\pi}_{xy} \sum_{k=1}^K \beta_k \phi_{xy}^k - \sum_x p_x u_x - \sum_y q_y v_y - \sum_{xy} \exp \left( \sum_{k=1}^K \beta_k \phi_{xy}^k - u_x - v_y \right)$$

hence we recover objective function (1).

- ▶ If  $\pi_{xy}|xy$  is Poisson, then  $\mathbb{E}[\pi_{xy}] = m_{xy}(Z_{xy}; \theta) = \text{Var}(\pi_{xy})$ . While it makes sense to assume the former equality, the latter is a rather strong assumption.
- ▶ For estimation purposes,  $\hat{\theta}$  is obtained by

$$\max_{\theta} \sum_{xy} l(\hat{\pi}_{xy}; \theta) = \sum_{xy} (\hat{\pi}_{xy} (\theta^T Z_{xy}) - \exp(\theta^T Z_{xy}))$$

however, for inference purposes, one shall not assume the Poisson distribution. Instead

$$\sqrt{N} (\hat{\theta} - \theta) \implies (A_0)^{-1} B_0 (A_0)^{-1}$$

where  $N = |\mathcal{X}| \times |\mathcal{Y}|$  and  $A_0$  and  $B_0$  are estimated by

$$\hat{A}_0 = N^{-1} \sum_{xy} D_{\theta\theta}^2 l(\hat{\pi}_{xy}; \hat{\theta}) = N^{-1} \sum_{xy} \exp(\hat{\theta}^T Z_{xy}) Z_{xy} Z_{xy}^T$$

$$\hat{B}_0 = N^{-1} \sum_{xy} (\hat{\pi}_{xy} - \exp(\hat{\theta}^T Z_{xy}))^2 Z_{xy} Z_{xy}^T.$$



- ▶ Dupuy and G (2014) focus on cross-dimensional interactions

$$\phi_{xy}^A = \sum_{p,q} A_{pq} \zeta_x^p \zeta_y^q$$

where they call  $A$  an “affinity matrix”. They estimate  $A$  on a dataset of married individuals where the “big 5” personality traits are measured.

- ▶  $A$  is estimated by

$$\min_{s_j, m_n} \min_A \left\{ \begin{array}{l} \sum_x p_x u_x + \sum_y q_y v_y \\ + \sum_{xy} \exp(\sum_{p,q} A_{pq} \zeta_x^p \zeta_y^q - u_x - v_y) \\ - \sum_{x,y,p,q} \hat{\pi}_{xy} A_{pq} \zeta_x^p \zeta_y^q \end{array} \right\}.$$

- ▶ Dupuy, G and Sun (2016) consider the case when the space of characteristics is high-dimensional.

# ESTIMATION OF AFFINITY MATRIX: RESULTS

TABLE: Affinity matrix. Source: Dupuy and G (2014).

	Wives Husbands	Education	Height.	BMI	Health	Consc.	Extra.	Agree.	Emotio.	Auto.	Risk
Education		<b>0.46</b>	0.00	<b>-0.06</b>	0.01	-0.02	0.03	-0.01	-0.03	0.04	0.01
Height		0.04	<b>0.21</b>	0.04	0.03	<b>-0.06</b>	0.03	0.02	0.00	-0.01	0.02
BMI		-0.03	0.03	<b>0.21</b>	0.01	0.03	0.00	<b>-0.05</b>	0.02	0.01	-0.02
Health		-0.02	0.02	-0.04	<b>0.17</b>	-0.04	0.02	-0.01	0.01	-0.00	0.03
Conscientiousness		<b>-0.07</b>	-0.01	<b>0.07</b>	-0.00	<b>0.16</b>	0.05	0.04	0.06	0.01	0.01
Extraversion		0.00	-0.01	0.00	0.01	<b>-0.06</b>	<b>0.08</b>	-0.04	-0.01	0.02	<b>-0.06</b>
Agreeableness		0.01	0.01	-0.06	0.02	<b>0.10</b>	<b>-0.11</b>	0.00	0.07	-0.07	-0.05
Emotional		0.03	-0.01	0.04	<b>0.06</b>	<b>0.19</b>	0.04	0.01	-0.04	<b>0.08</b>	<b>0.05</b>
Autonomy		0.03	0.02	0.01	0.02	<b>-0.09</b>	<b>0.09</b>	-0.04	0.02	<b>-0.10</b>	0.03
Risk		0.03	-0.01	-0.03	-0.01	0.00	-0.02	-0.03	-0.03	<b>0.08</b>	<b>0.14</b>

Note: Bold coefficients are significant at the 5 percent level.

- ▶ “Structural gravity equation” (Anderson and van Wincoop, 2003) as reviewed in Head and Mayer (2014) handbook chapter:

$$X_{ni} = \underbrace{\frac{Y_i}{\Omega_i}}_{S_i} \underbrace{\frac{X_n}{\Psi_n}}_{M_n} \Phi_{ni}$$

where  $n$ =importer,  $i$ =exporter,  $X_{ni}$ =trade flow from  $i$  to  $n$ ,  $Y_i = \sum_n X_{ni}$  is value of production,  $X_n = \sum_i X_{ni}$  is importers' expenditures, and  $\phi_{ni}$ =bilateral accessibility of  $n$  to  $i$ .

- ▶  $\Omega_i$  and  $\Psi_n$  are “multilateral resistances”, satisfying the set of implicit equations

$$\Psi_n = \sum_i \frac{\Phi_{ni} Y_i}{\Omega_i} \quad \text{and} \quad \Omega_i = \sum_n \frac{\Phi_{ni} X_n}{\Psi_n}$$

- ▶ These are exactly the same equations as those of the regularized OT.

- ▶ Parameterize  $\Phi_{ni} = \exp\left(\sum_{k=1}^K \beta_k D_{ni}^k\right)$ , where the  $D_{ni}^k$  are  $K$  pairwise measures of distance between  $n$  and  $i$ . We have

$$X_{ni} = \exp\left(\sum_{k=1}^K \beta_k D_{ni}^k - s_i - m_n\right)$$

where fixed effects  $s_i = -\ln S_i$  and  $m_n = -\ln M_n$  are adjusted by

$$\sum_i X_{ni} = Y_i \text{ and } \sum_n X_{ni} = X_n.$$

- ▶ Standard choices of  $D_{ni}^k$ 's:
  - ▶ logarithm of bilateral distance between  $n$  and  $i$
  - ▶ indicator of contiguous borders; of common official language; of colonial ties
  - ▶ trade policy variables: presence of a regional trade agreement; tariffs
  - ▶ could include many other measures of proximity, e.g. measure of genetic/cultural distance, intensity of communications, etc.